APC Insights Summit

DECEMBER 10-11 2025

Packaging & Handling Committee

AMERICAN PEANUT COUNCIL
ANTITRUST STATEMENT

The American Peanut Council conducts meetings of its Board of Directors and committees in an effort to exchange information on topics of interest to the Council's members. Open dialogue is generally encouraged at meetings of the Council. These meetings afford an opportunity for Council members to:

1. Discuss plans and methods for improving the business conditions of all segments of the peanut industry;

2. Discuss scientific, legislative and regulatory issues pertaining to the industry; and

3. Discuss and plan educational and other programs to position the peanut industry in a more positive position with consumers and the general public.

While open dialogue is encouraged at meetings of the Council, these forums cannot be used to conduct discussions of matters which are prohibited under federal antitrust laws. Discussions with your competitors that have the effect of restraining competition violate the antitrust laws.

Specifically, discussions on pricing (whether current or future), price formulas, promotions, credit terms, costs, discounts, production costs, terms and conditions of sale, market allocation, customer allocation, refusals to deal with a customer or supplier, or marketing or sales practices that impact pricing, marketing or sales practices having a direct or indirect impact on pricing, and production costs must be avoided. Pricing and business operation decisions must be made independently of your competitors. Board discussions should follow the written meeting agenda. Please leave and report any meetings or discussions that seem to violate these rules.

Agendas for all Council meetings may be reviewed by outside counsel prior to the meeting and counsel may be present to assure that legal requirements on the scope of permitted discussion are followed.

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AGENDA

Packaging and Handling Committee
Fairmont Georgetown, Washington, DC
December 10, 2025
1:00pm-2:00pm
Roosevelt Room

I. Welcome and Approval of Agenda – Angelo Losurdo, Chair

II. Antitrust Statement – Peter Vlazakis

III. Approval of Meeting Notes from June 10th, 2025 – Angelo Losurdo
Action: Vote needed to approve
Background Materials: Previous meeting notes

IV. Fabric Weight/Air Permeability Compliance Tests – Harry Crozier
Outcome Expected: Review results of recent fabric weight/breathability testing and top lift testing.
Background Materials: December 2025 Test Results

V. Update to Tote Bag Air Permeability Specification – Angelo Losurdo
Outcome expected: Review historic air permeability test results from 2012-2025. Identify trends and discuss potential increase of air permeability specification.
Background Materials: 2017-2025 Air Permeability Test Results

VI. Fill Spout Issues – Harry Crozier
Outcome expected: Highlight recent feedback received on fill spout design and inflatable collars. Discuss potential solutions and next steps.
Background Materials: None

VII. Other Business
A. Tariff impact on tote bag supply chain – Angelo

VIII. Adjourn

AMERICAN PEANUT COUNCIL

Packaging and Handling Committee
Meeting Summary
USA Peanut Congress
Omni Hotel, Nashville, TN
June 10, 2025, 10:00 – 11:00am

Chair Angelo Losurdo welcomed participants virtually and called the meeting to order. Angelo advised the meeting that sign-up sheets were being passed around.

A motion was made (Josh Coyle), seconded (Barry Whitehead), and carried that the agenda be approved.

Staff liaison, Peter Vlazakis, brought the meeting's attention to the Antitrust Statement, which was shared as part of the meeting materials.

A motion was made (Tim Fisher), seconded (Michael Ryan), and carried that the meeting notes of December 10th, 2024, be approved as presented.

Harry Crozier reviewed the results of the fabric weight/air permeability compliance tests. 7 sample bags were tested by Diversified Labs, 6 from approved suppliers and 1 from a new supplier working to achieve certification. All sample bags exceeded APC specifications for fabric weight and air permeability. Ash content/calcium carbonate testing was conducted on 8 samples, with 5 meeting APC's specifications of 5-9%, 1 slightly exceeding the allowed range, and 2 samples significantly exceeding APC's allowed specification. Finally, top lift testing was conducted by Ten-E Labs on 8 samples, with 7 passing and 1 failing.

Angelo Losurdo raised the idea of increasing air permeability specifications for tote bags based on recent testing showing significant exceedance of the current standard. Regular compliance testing has shown sample bags now often exceed 90 or 100 CFM, while APC's specification has remained constant at 40 CFM for many years. 80 CFM was referenced as a news potential specification. This discussion was presented as exploratory, with no firm timeline in place to decide about changing APC's current specifications. However, as technology has improved, it may become necessary to work on continually improve APC standards to reflect the current industry needs/practices. While feedback was generally positive, several tote bag manufacturers and sheller representatives requested that APC conduct a data review of historic tote bag testing results to identify any patterns before making a formal recommendation. There was also discussion about the impact of increasing air permeability standards on other specs., including fabric weight and tape count. It was decided that results of the data review would be presented at the next committee meeting (December 2025) with further discussions taking place then.

As part of other business, Peter Vlazakis highlighted a recent trend of rising mold issues in shipments to Japan. A copy of container shipping guidelines was included as part of meeting materials. While mold

issues have been more common in summer due to higher temperatures, issues have also emerged in lower temperature periods and tote bags have been identified by overseas customers as a potential cause. Copies of recent compliance test results were shared to help alleviate these concerns, but this further illustrates the benefits of increasing current air permeability specifications. However, after discussion, it was decided that multiple other factors, including desiccant use are more likely contributors to mold development. More concrete data would be needed to better identify a potential source and to offer remedial action. The use of data loggers to track temperature/humidity during shipment was suggested as a potential next step.

With no other business, the meeting was adjourned.

Tote Bag Test Results – December 2025

APC Tote Bag Specs	6.3 Min Spec.	3.88 Min Spec.	3.88 Min Spec.	6.3 Min Spec.	40 CFM	40 CFM	40 CFM	40 CFM		
Manufacturer-Tote Bag Provider	Side Fabric Weight	Top Fabric Weight	Fill Spout Weight	U Panel Weight	Side Air	U Panel	Top Panel	Fill Spout	Lab	Test Date
Transpac	6.53	4.27	3.98	6.19	87.10	74.70	67.70	57.70	Diversified	10/2/2025
ProCon Pacific	6.43	3.98	4.02	6.43	65.30	78.20	102.50	97.10	Diversified	8/13/2025
Bridge Import Group	6.50	3.94	3.96	6.50	64.80	64.80	62.90	62.90	Manufacturer	10/20/2025
Cherokee Mfg.	6.50	4.00	4.00	6.50	47.37	50.00	51.09	46.17	Manufacturer	9/12/2025
Material Motion	6.38	4.03	4.00	6.33	55.60	54.80	58.60	59.00	Manufacturer	8/14/2025
Transcontinental	6.55	4.04	4.11	6.46	82.17	87.44	91.36	82.81	Manufacturer	12/1/2025
Anthente	6.53	4.03	3.99	6.46	55.90	56.50	59.40	60.00	SGS	11/12/2025

	New Supplier
	Meets Specification
	Failed to meet the specification

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Top Lift Test Results – December 2025

Supplier	Title 49 CFR Section 178.812 Top Lift Test	Lab	Date
ProCon Pacific	Passed	Ten E	9/19/2025
Cherokee Mfg.	Passed	Manufacturer	9/17/2025
Material Motion	Passed	Manufacturer	8/30/2025
Anthente	Passed	Manufacturer	11/8/2025

	New Supplier
	Meets Specification
	Failed to meet the specification

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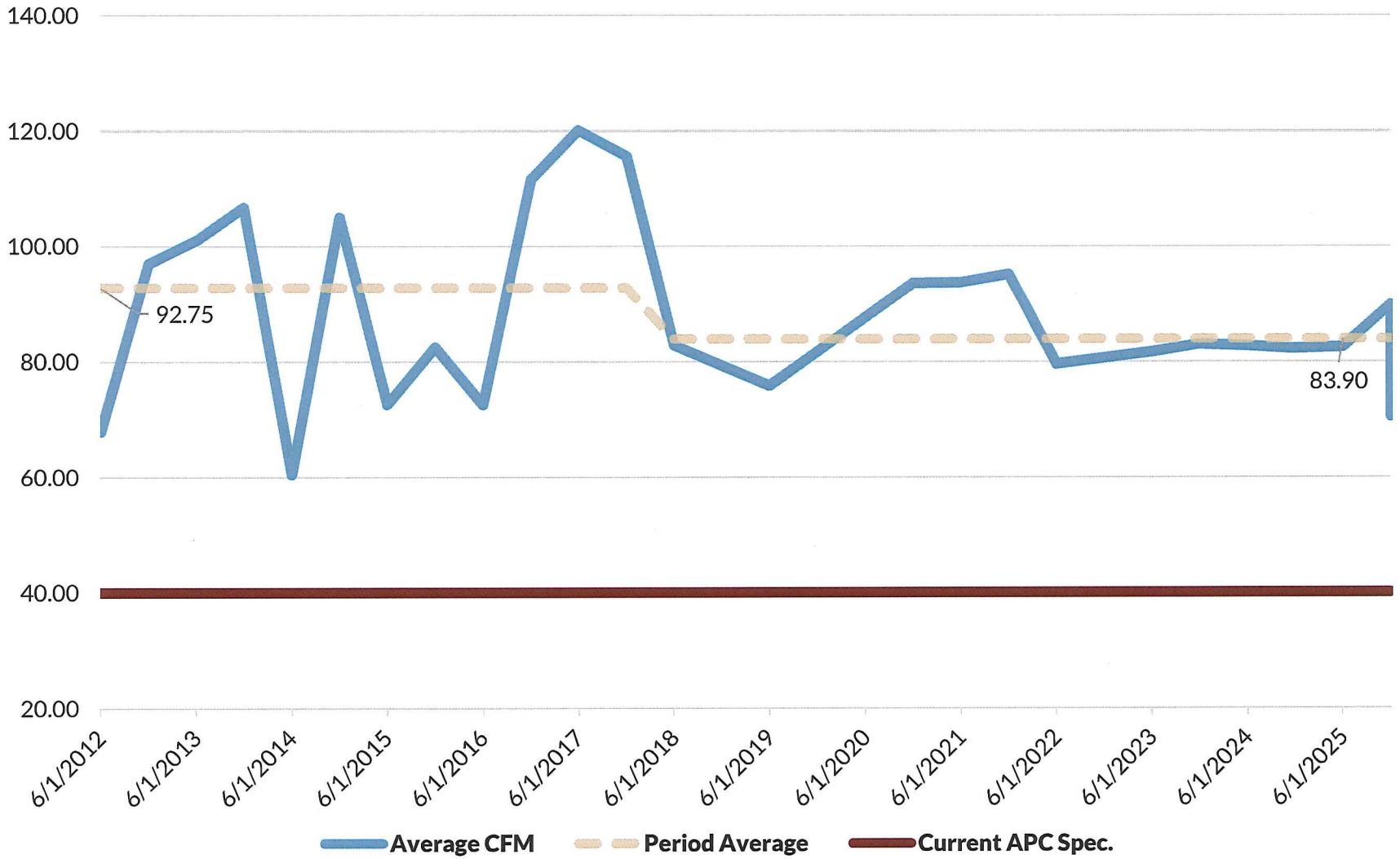
2012 – 2025 Air Permeability Test Results



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